

Collaboration between Industry and Government in Korea for Effective Export Control



Ministry of
Knowledge
Economy

01

Export Control System

02

Collaboration with Industry

- Strategic Trade Week 2012
- Small Business Consulting
- ICP Workshop

03

Challenges & Innovation

- Class-based ICP System
- Yestrade
- Strategic Technology Management Module

01 Export Control System

History of Export Control System

'87

• Introduction of strategic export control system into the Foreign Trade Act

'01

• Joined four multilateral export control regimes

'03

• Introduction of the Catch-all system for strategic export control

'05

• Establishment of strategic trade information system (Yestrade)

'07

• Establishment of the Korea Strategic Trade Institute

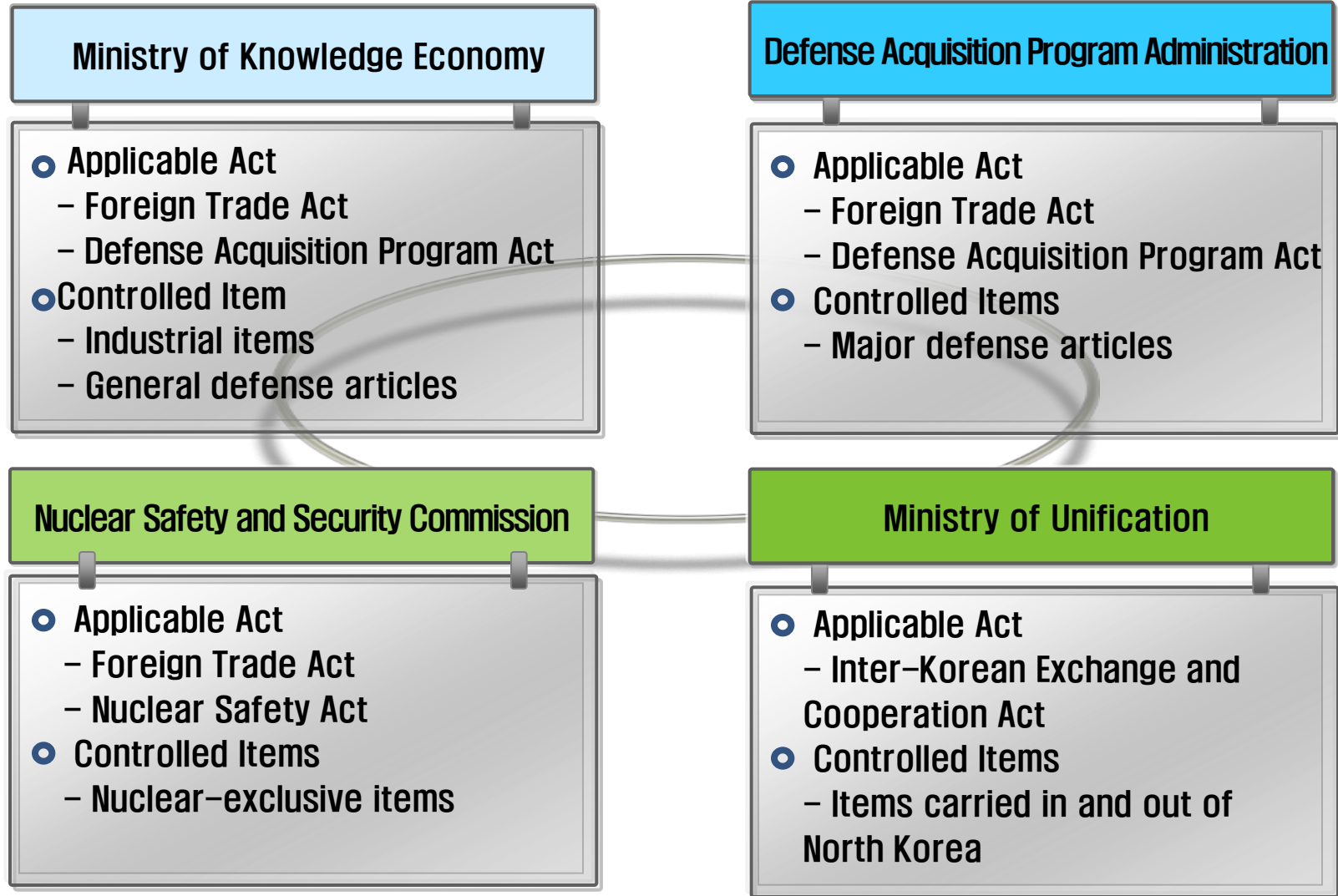
'09

• Deregulation such as abolition of obligation to verify, report and notify strategic item

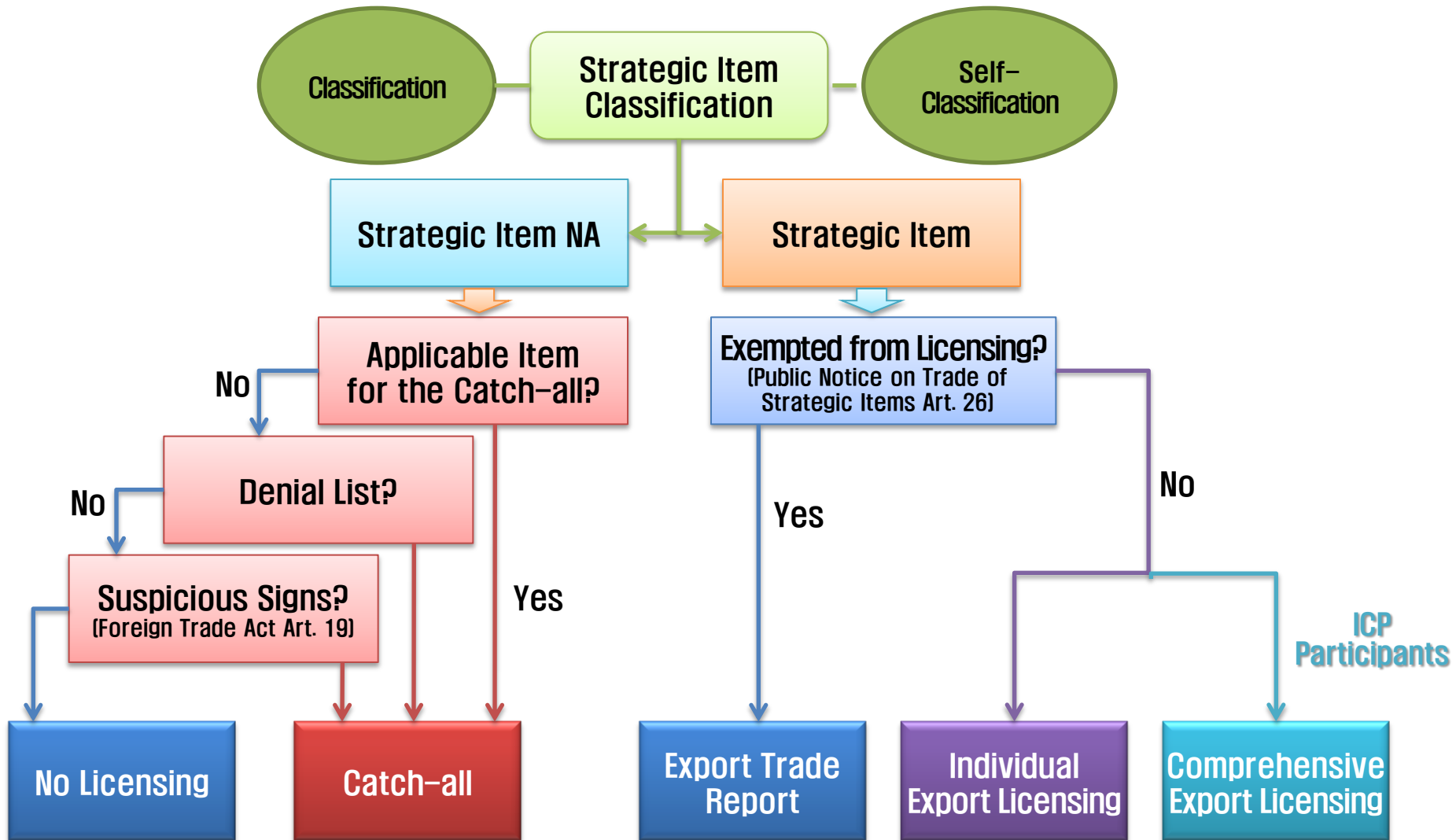
'12

• Foundation of Project Plan for efficient control of strategic technology

Strategic Item Export Licensing Authorities



Procedure of Export Licensing



Vision and Objectives of Export Control

Vision

Cultivate an Industry-led Export Compliance Culture

Objectives

Assist SMEs with export control compliance

Encourage exporters to adopt ICP

Effectively control strategic technology

Actions

- **Strategic Trade Week**
- **Consulting for SMEs**
- **Customized ICP**
- **Yestrade**

- **ICP Workshops**
- **Tier-based ICP System**
- **Providing incentives**
- **Strengthening post management**

- **Legislative base for ITT control**
- **ICP modules for Strategic Technology Management**
- **Pilot project for research institutes**
- **Supporting institutes with remarkable achievements**

02 Collaboration with Industry

Purpose

- To spread awareness of export control system
- To strengthen government-business network
- To show the willingness to implement export control regulations to the international community

ICP Business Workshop



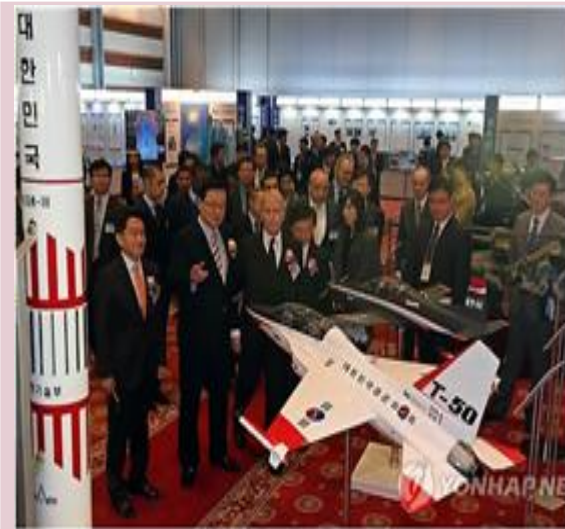
- Presentation of ICP-related policies and the best practices
- Forum to exchange ideas among participants

Export Control Conference



- Presentations on the latest government policy issues by relevant government agencies
- Consulting booth for each subject by hand-on staff from relevant organizations

Strategic Item Exhibition



- Exhibition of 41 items including unmanned undersea vehicle and drone KUS-9
- Opportunity to experience controlled items or their mockups

Strategic Technology Development Plan Seminar



- Presentation on the outline of strategic technology control system and related case-study by domestic & foreign research institutes
- Stressed the need for strategic technology control at panel discussion

Information Session by Industry



- Education on strategic items for BWC, CWC and Plant-related businesses
- Presentation of strategic item control know-how by CP businesses

Purpose

- To raise awareness of export control regulations and to foster culture of self-compliance for small businesses in a poor export control environment

Direction

- To increase basic export control ability such as dual-use item identification, final use & user verification, and license application

Consulting Method

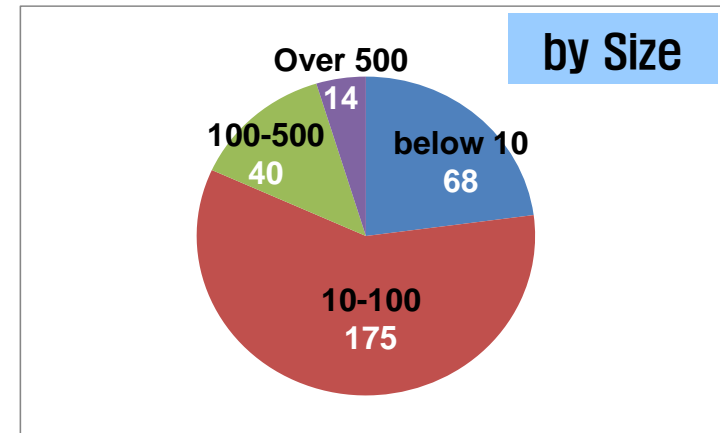
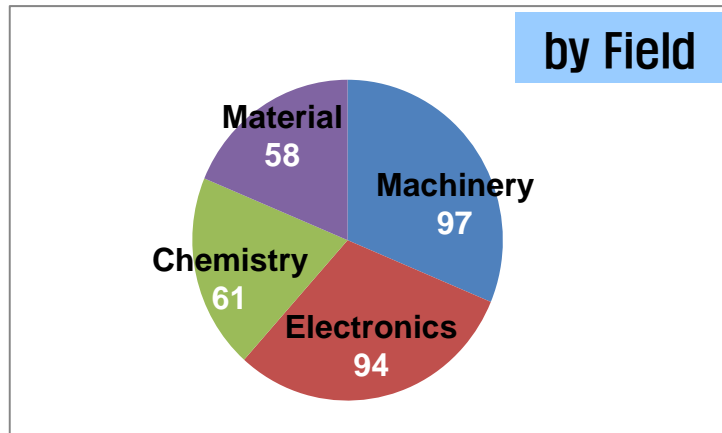
- Experts in each area of KOSTI visits applicants to provide consulting on strategic export system, controlled item determination, etc.

Period

- Mar. ~ Nov. ,2012

Project Result

- 310 businesses in total in machinery, electronics, chemistry, material, and others applied.



Achievement

- Provided consulting to 200 companies dealing with dual-use items or doing business with Iran
- Increased basic export control ability such as export control compliance and determination

Date & Venue

- May 15th – May 16th, 2012 Yeosu Korea Post Training Center

Attendees

- 79 ppl from 44 ICP enterprises & selected applicants

Major Events

- Presentation of the 8 ICP enterprises / Appointment letter for the 1st half
- Group discussion for improvement and facilitation of ICP system
- Consultation with hands-on staff from relevant organizations



Date & Venue

- Nov. 19th, 2012, 14:00~17:00, COEX

Attendees

- 206 ppl from ICP enterprises & public

Major Events

- Presentation of the 14 ICP enterprises/
Appointment letter for the 2nd half
- Programs to raise industry' s
understanding of export control
- Briefing on results of compliance
investigation



03 Challenges & Innovation

Tier-Based ICP System

ICP Appointment System

ROK Gov certifies companies that incorporate compliance program into their business operation

But the existing system provides the same benefits to all ICP enterprises regardless of the level of ICP implementation

- Lack of incentives for implementation**
- Lack of voluntary activities by businesses to improve ICP operation**

 **Need to differentiate requirements according to the level of ICP implementation and provide different benefits accordingly**

 **Plans to launch a Tier-based ICP system in 2014**

On-line export control system (Yestrade System)

Application submitted

→ Review

→ Approve/Reject

◇ Supplementary/
additional info needed
=> Request to applicants

On-line communication
b/w applicant and
licensing officer enables;



• Time reduction

• Real-time status check of
license applications

메모 내역

Licensing Officer 09:10:20

○ 수입자/수하인/사용자가 우려거래자로 등재되지 않았고,
○ 네트워크 장비를 수출하는 것으로,
동 업체로의 기존 수출허가 실적은 아직 없음
○ 이상 징후가 없으며, 평화적 목적의 수출로 판단됨

**Comments/
Licensing Decision**

Exporter 01-25 21:08:25

빠른 지적에 감사드립니다.
보
필

Submission of info

Licensing Officer 05:39:15

정정요청을 하였습니다.
1. 의 사전판정활용 누락되어 있습니다.
2. 시스템상 입력 수량과 첨부서류의 수량이 상이합니다.

Request more Info

첨부파일 정보 ?

수출신용장, 수출계약서, 수출가계약서 또는 이에 준하는 서류

[2013-01-25제 Provisioning_Infra
기타 수출허가
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[2013-01-25제 List_Jan24_2013

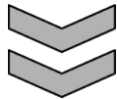
Supporting documents

Strategic Technology Management Module

Tech. Export Order



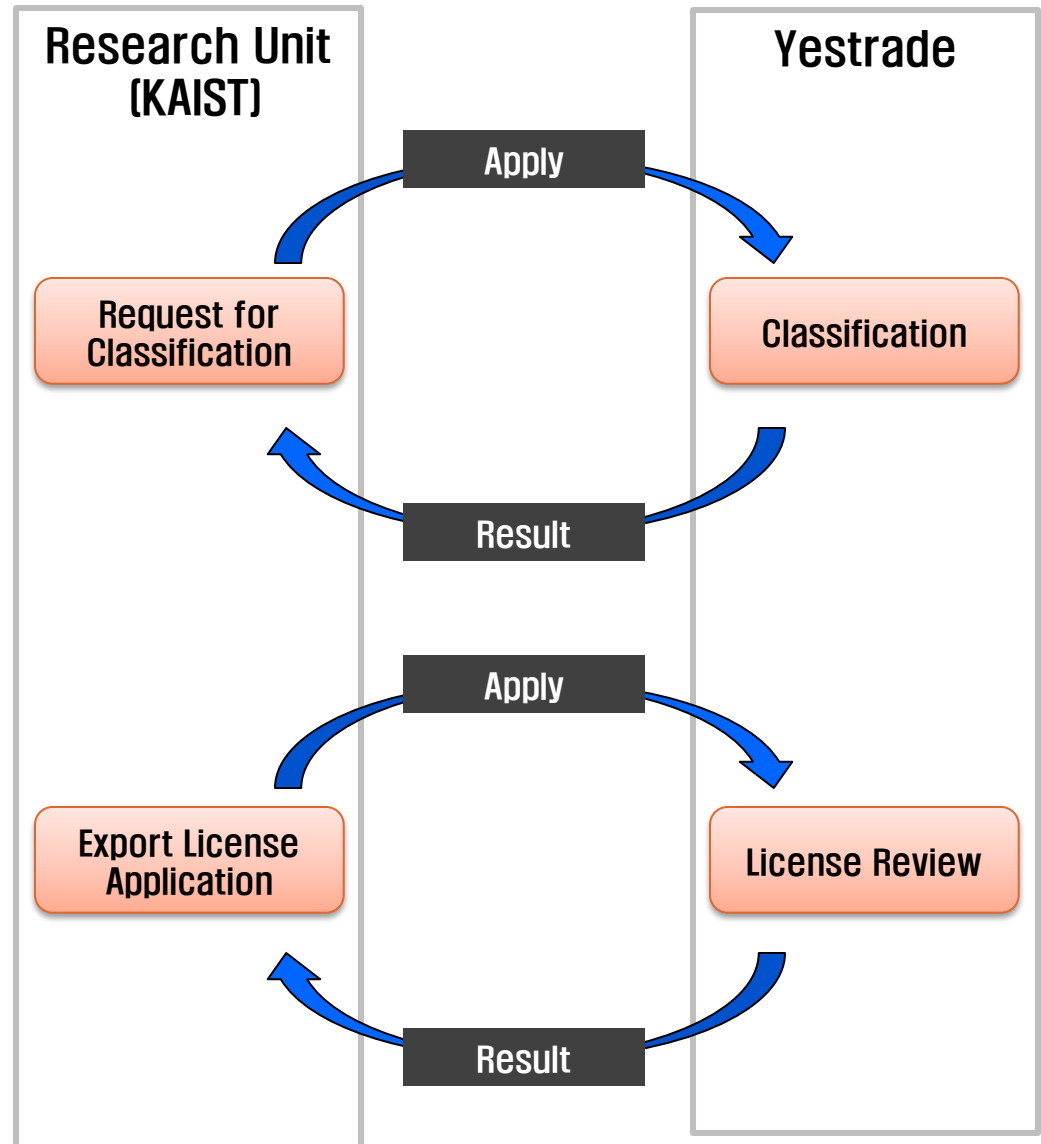
Classification requests are made within KAIST System
→ the requests are sent to Yestrade for review



License applications are made within KAIST system
→ the applications are sent to Yestrade for review



Contract for technology export





Thank You



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Knowledge
Economy**